



We inspire our customers worldwide with our innovative products and services and create added value for people and environment. As a traditional medium-sized group of companies with over 300 colleagues at 6 locations in Germany and abroad, we are pushing our international growth and our transformation into a modern, value-oriented and people-oriented company with a flat hierarchy and culture of trust and short decision-making processes.

We are looking for the next possible starting date for a

## **INTERNAL SALES REPRESENTATIVE (M/F/D) – sera Dosing Pumps**

### **ABOUT US**

**sera** is a leading manufacturer of pumps and systems, renowned for precision, reliability, and exceptional quality. We're passionate about delivering effective solutions across diverse industries and are seeking a motivated individual to join our team as an Internal Sales Representative.

### **POSITION OVERVIEW**

We are looking for a dynamic and customer-focused professional with technical sales experience to join our internal sales team. The ideal candidate will play a vital role in managing customer inquiries, preparing quotations for products and spare parts, and ensuring excellent service delivery. While experience with dosing pumps is an advantage, it is not essential – any technical sales background will be considered. This role is perfect for someone detail-oriented, proactive, and enthusiastic about contributing to a growing team.

### **KEY RESPONSIBILITIES**

- Respond to customer inquiries with professionalism and efficiency.
- Prepare and follow up on quotations for pumps, spare parts, and related products.
- Provide product recommendations and basic technical support to customers over the phone.
- Maintain and update sales records and systems accurately.
- Build and nurture positive relationships with customers, ensuring their satisfaction and loyalty.
- Collaborate with internal teams to address customer needs and optimize processes.

### **KEY QUALIFICATIONS AND EXPERIENCE**

- Proven experience in technical sales, preferably within a related industry (experience with dosing pumps is a plus but not required).
- Previous internal sales experience or a background in technical roles (e.g., service technician) looking to transition into sales.
- Strong technical aptitude and confidence discussing technical specifications.
- Exceptional communication and interpersonal skills, particularly over the phone.
- Keen attention to detail with the ability to manage repetitive tasks consistently and efficiently.
- A proactive, self-starter attitude with the drive to excel in a fast-paced environment.
- Strong organizational skills and the ability to prioritize effectively.



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### WHAT WE OFFER

- An opportunity to grow within a supportive and innovative team.
- A competitive salary, aligned with industry standards.
- Career progression opportunities for individuals with ambition and drive.
- A challenging yet rewarding role in a globally recognized company.

If you are enthusiastic, technically minded, and ready to bring your expertise to a leading dosing pump manufacturer, we would love to hear from you. Join **sera Technology UK** and be part of a team that values precision, reliability, and exceptional customer service.

### HOW TO APPLY

Please send your CV and a brief cover letter highlighting your suitability for the role to:

[r.botha@sera-web.com](mailto:r.botha@sera-web.com)

Please also include the job title in the subject line.

We look forward to welcoming you to the **sera** family!